

## **TINA M. ZOTTOLI**

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### **EDUCATION**

John Jay College of Criminal Justice, Graduate Center, CUNY, New York, NY <b>Ph.D. in Psychology, Forensic Specialization</b>	<b>2011</b>
John Jay College of Criminal Justice, New York, NY <b>M.A. in Forensic Psychology</b>	<b>2004</b>
Stevens Institute of Technology, Hoboken, NJ <b>B.E. in Electrical Engineering</b>	<b>1998</b>

### **ACADEMIC POSITIONS**

Montclair State University, NJ <b>Assistant Professor of Psychology</b> <i>Graduate Courses Taught:</i> Forensic Assessment, Theories of Interpersonal and Familial Violence, Psychometrics <i>Undergraduate Courses Taught:</i> Forensic Psychology <b>Sub-Program Director, MA Program in Clinical Forensic Psychology</b> <b>Director, MA Program in Clinical Psychology</b>	<b>2015 - present</b>   <b>2016 - 2018</b> <b>2018 - present</b>
St. Joseph's College, NY <b>Assistant Professor of Psychology</b> <i>Courses Taught:</i> Statistics, Research Methods, Tests and Measurement, Forensic Psychology, Adolescent Psychology, Introductory Psychology, Senior Thesis, Plea Bargaining in the U.S. <b>Director of Undergraduate Research</b>	<b>2011 - 2015</b>  <b>2012 - 2015</b>
Barnard College, NY <b>Adjunct Instructor of Psychology</b> <i>Courses Taught:</i> Statistics	<b>Spring 2011</b>
John Jay College of Criminal Justice, City University of NY <b>Adjunct Instructor of Psychology</b> <i>Courses Taught:</i> Abnormal Psychology, Research Methods, Introductory Psychology <b>TA coordinator</b>	<b>2006 - 2011</b>  <b>2008 - 2009</b>

### **CLINICAL POSITIONS**

Private Practice, Clinical and Forensic Psychology, NYC <b>Licensed Psychologist, NYS #019885</b>	<b>2012 – present</b>
Pilgrim Psychiatric Center, Clinical Neuroscience Center, NYS OMH <b>APA Accredited Internship, Clinical and Forensic Assessment</b>	<b>2009 – 2010</b>
Mt. Sinai Hospital Center, Alzheimer's Disease Research Center, NY <b>Formal Clinical Rotation, Neuropsychology and Psychotherapy</b>	<b>2008 – 2009</b>
NYS Psychiatric Institute, Columbia University, College of Physicians and Surgeons <b>Formal Clinical Rotation, Neuropsychology and Dialectical Behavioral Therapy</b>	<b>2007 – 2008</b>
Bellevue Hospital Center, Neuropsychology Service <b>Formal Clinical Rotation, Neuropsychology</b>	<b>2006 – 2007</b>
John Jay College of Criminal Justice, NY <b>Clinical Research Assistant, CBT Therapist</b>	<b>2006 – 2007</b>
NYU/Mt. Sinai Comprehensive Epilepsy Center <b>Formal Clinical Rotation, Neuropsychology</b>	<b>May 2006 – August 2006</b>

Kirby Psychiatric Center, NYS OMH  
**Clinical Research Assistant, Forensic Assessment**

**September 2004 – June 2005**

#### PROFESSIONAL AFFILIATIONS

##### **American Psychological Association**

Committee on Legal Issues (elected to three-year term in 2018)  
 American Psychology and Law Society (APA division 41)  
 Clinical Neuropsychology (APA division 40)  
 Society for the Psychological Study of Social Issues (APA division 9)

##### **Association for Psychological Science**

##### **Cognitive Neuroscience Society**

##### **International Association of Forensic Mental Health Services**

##### **National Science Foundation Working Group: Understanding Plea Bargains**

#### GRANT FUNDING

##### *UNDER REVIEW*

Arnold Foundation (\$567,763)	2018
American Psychology and Law Society, Diversification of Psychology and Law Research Grant (LOI; \$22,500)	2018

##### *FUNDED*

Montclair State University, Faculty Summer Grant-Development Award (\$4000)	2016
Society for the Psychological Study of Social Issues, Grants-in-Aid (\$2000).	2014
American Psychology and Law Society, Early Career Professional Grants-in-Aid (\$5000)	2013
St. Joseph's College Faculty Summer Research Award (\$6000)	2013
CUNY Graduate Center Sponsored Dissertation Fellowship (\$18,000)	2010
CUNY Graduate Center Doctoral Student Research Grant (\$1500)	2010
American Psychology and Law Society, Grant-in-Aid (\$750)	2008
John Jay College Forensic Psychology Research Institute (\$1500)	2008
John Jay College Forensic Psychology Research Institute (\$3260)	2008
John Jay College Forensic Psychology Research Institute (\$610)	2003

#### PUBLICATIONS

##### *PEER-REVIEWED JOURNAL ARTICLES*

- \*Schneider, R.A. & Zottoli, T. M. (under review). Disentangling effects of plea discount and potential trial sentence on decisions to plead guilty. *Legal and Criminological Psychology*
- Zottoli, T. M., Daftary-Kapur, T., Edkins, V.A., Redlich, A.R., King, C.M., Dervan, L.E. & Tahan, E. (accepted with minor revisions). State of the States: Advancing guilty plea research through a survey of laws in the United States. *Behavioral Sciences and the Law*
- Zottoli, T.M. & Daftary-Kapur, T. (in press). Guilty pleas of youth and adults: Differences in legal knowledge and decision making. *Law and Human Behavior*
- Zottoli, T. M., Daftary-Kapur, T., Winters, G.M. & Hogan, C. (2016). *Plea discounts, time pressures and false guilty pleas in youth and adults who pleaded guilty to felonies New York City. Psychology, Public Policy and the Law*, 22(3), 250-259
- Zottoli, T.M., Daftary, T. & Zapf, P.A. (2015). We don't always mean what we say: Attitudes toward statutory exclusion of juvenile offenders from juvenile court jurisdiction. *Journal of Forensic Psychology Practice*, 15(5), 423-448.
- \*Zottoli, T. M., Hoover, S. & Barr, W.B. (2015) The utility of the Standard Assessment of Concussion (SAC) for the detection of malingering and low effort in civil litigation and Independent Medical Examinations. *The Clinical Neuropsychologist*. 29(5), 678-688
- <sup>^</sup>paper selected for continuing education credits by the AACN CE Committee
- <sup>†</sup>Daftary-Kapur, T. & Zottoli, T.M. (2014) A first look at the plea deal experiences of juveniles charged in adult court. *International Journal of Forensic Mental Health*, 13(4), 323-336.
- <sup>†</sup>order of authorship determined by coin-toss
- Grose-Fifer, J., Migliaccio, R. & Zottoli, T.M. (2014). Feedback processing in adolescence: An event-related potential study of age and gender differences. *Developmental Neuroscience*. 36, 228-238
- Hoover, S., Zottoli, T.M. & Grose-Fifer, J. (2014). Electrophysiological identification of malingered executive dysfunction. *International Journal of Psychophysiology*. 91 (2), 139-146
- Grose-Fifer, J., Helmer, K. & Zottoli, T.M. (2014). Interdisciplinary connections and academic performance in Psychology–English learning communities. *Teaching of Psychology*. 41(1), 57-62.
- Grose-Fifer, J., Hoover, S., Rodrigues, A., & Zottoli, T. (2013). Attentional capture by emotional faces in adolescence. *Advances in Cognitive Psychology*, 9(2), 81-91
- Zottoli, T.M. & Grose-Fifer, J. (2012) The feedback related negativity (FRN) in adolescents. *Psychophysiology*, 49(3), 413-420
- Grose-Fifer, J., Hoover, S., Zottoli, T. & Rodrigues, A. (2011). Expecting the unexpected: An N400 study of risky sentence processing in adolescents. *Psychophysiology*, 48 (9), 1184-1191

Barber-Rioja, V., **Zottoli, T.M.**, Kucharski, L.T., & Duncan, S (2009). The utility of the MMPI-2 Infrequency Criminal (Fc) Scale in the detection of malingering in criminal defendants. *International Journal of Forensic Mental Health*, 8,16-24

#### BOOK CHAPTERS

Redlich, A. D., **Zottoli, T.**, & Daftary-Kapur, T. (in press). Juvenile justice and plea bargaining. In V. A. Edkins & A. D. Redlich (Eds.), *A System of Pleas: Social Science's Contributions to the Real Legal System*. New York, NY: Oxford University Press.

Zapf, P. A., **Zottoli, T.M.**, & Pirelli, G. (2009). Competency and criminal responsibility. In J. D. Lieberman & D. A. Krauss (Eds.), *Psychology in the courtroom*. Aldershot, U.K.: Ashgate.

#### OTHER PUBLICATIONS

**Zottoli, T.M.** & Edkins, V.A. (2018, February). Ignorance of the law can no longer be an excuse for researchers. Legal update. AP-LS Newsletter.

**Zottoli, T.M.** & Daftary-Kapur, T. (2013). Risk taking and the teenage brain. *New Jersey Psychologist*, 63(2), 11-12 (invited submission)

**Zottoli, T.M.** (2008). Contributor: The SAGE Glossary of the Social & Behavioral Sciences. Sage publications.

#### CONFERENCE PRESENTATIONS

Daftary-Kapur, T., **Zottoli, T.M.** & Faust, T. (accepted for March 2019). An examination of the role of discovery, trial penalty, and innocence in plea decision making. Paper presented at the annual conference of the American Psychology and Law Society. Portland, OR

Schneider, R. & **Zottoli, T.M.** (accepted for March 2019). The effect of plea discount and potential trial sentence on guilty plea decisions. Paper presented at the annual conference of the American Psychology and Law Society. Portland, OR

Bartlett, J. & **Zottoli, T.M.** (accepted for March 2019). Willingness to accept plea offers varies with probability of conviction: is this evidence against the Shadow model? Paper presented at the annual conference of the American Psychology and Law Society. Portland, OR

**Zottoli, T. M.**, Daftary-Kapur, T., Edkins, V.A., Redlich, A.R., King, C.M., Dervan, L.E. & \*Tahan, E. (2018, March). State of the states: Advancing guilty plea research through a survey of laws in the United States, Paper presented at the annual conference of the American Psychology and Law Society. Memphis, TN

\*Schneider, R. & **Zottoli, T. M.** (2018, March). How big is too Big? The potentially coercive effects of plea discount on innocent defendants. Poster presented at the annual conference of the American Psychology and Law Society. Memphis, TN

**Zottoli, T. M.**, Daftary-Kapur, T. & \*Hogan, C. (2018, March). Guilty pleas of youth and adults: Evidence supporting developmental differences in judgment and decision making. Paper presented at the annual conference of the American Psychology and Law Society. Memphis, TN

\*Bartlett, J. & **Zottoli, T. M.** (2018, March). Sometimes the trial casts a long shadow: pleading guilty when odds are in your favor Paper presented at the annual conference of the American Psychology and Law Society. Memphis, TN

**Zottoli, T. M.** & Daftary-Kapur, T. (2017, November). *Plea discounts, time pressures and false guilty pleas in youth and adults who pleaded guilty to felonies New York City*. Paper to be presented at the annual conference of the American Society of Criminology. Philadelphia, PA

**Zottoli, T. M.**, Daftary-Kapur, T. & \*Tahan, E. (2017, March). Differences in the decision making of youth and adults who pleaded guilty to felonies in New York City. Paper presented at the annual conference of the American Psychology and Law Society. Seattle, WA

\*Diaz Y., \*Salazar, D, Daftary-Kapur, T., & **Zottoli, T. M.** (2017, March). *The effect of initial charge and evidence disclosure on plea deal decision making*. Poster presented at the annual conference of the American Psychology and Law Society. Seattle, WA

\*Bartlett, J., **Zottoli, T. M.**, \*Diaz, Y & \*Keane, D. (2017, March). *Moving toward a better model of plea deal decision making*. Poster presented at the annual conference of the American Psychology and Law Society. Seattle, WA

**Zottoli, T. M.**, Daftary-Kapur, T., Campregher, J., \*Hogan, C., \* Reifsteck, T. & \*Tahan, E. (2016, March). *Plea discounts, time pressures and false guilty pleas in youth and adults who pleaded guilty to felonies New York City*. Paper presented at the annual conference of the American Psychology and Law Society. Atlanta, GA

**Zottoli, T.M.**, Daftary-Kapur, T., Winters, G., \*Hill, R., \*Texter, A. & Lawrence, F. (2015, March). *Trial penalty, time pressure and plea deals for juveniles charged as adults*. Paper presented at the annual meeting of the *American Psychology & Law Society*, San Diego, CA

Daftary-Kapur, T. & **Zottoli, T** (2015, March). *Anchoring effects on plea deal decisions*. Paper presented at the annual meeting of the *American Psychology & Law Society*, San Diego, CA

Daftary-Kapur, T., **Zottoli, T.M.**, Lawrence, F., Aime, R., & Logan, B. (2014, November). *Juveniles' understanding of plea deals*. Paper presented at the annual meeting of the American Society of Criminology, San Francisco, CA

Constante, K., **Zottoli, T.M.** & Grose-Fifer, J. (2014, September). Anticipation of rewards in adolescents: An ERP study. Poster presented at the annual meeting of the Society for Psychophysiological Research, Atlanta, GA

**Zottoli, T.M.**, Kirilko, E. & Grose-Fifer, J. (2014, April). *Changes in the feedback-related negativity (FRN) between adolescence and young adulthood*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, Boston, MA

Daftary-Kapur, T., **Zottoli, T.M.**, Lawrence, F., Aime, R., & Logan, B. (2014, March). *Juvenile Offenders' understanding and appreciation of the plea process*. Poster presented at the annual meeting of the American Psychology & Law Society, New Orleans, LA

\*Logan, B., \*Aime, R., \*Hill, R., Daftary-Kapur, T & **Zottoli, T.M.** (2014, March). *Plea deal decisions in adolescents*. Poster presented at the annual meeting of the American Psychology & Law Society, New Orleans, LA

- Zottoli, T.M.,** \*Aime, R., \*Faele, D., Grose-Fifer, J (2013, March). *The relationship of the feedback-P3 to executive function and decision-making in adolescents and young adults*. Poster presented at the annual meeting of the American Psychology & Law Society, Portland, OR
- \*Ritchie, W. J., Daftary-Kapur, T. & **Zottoli, T.M.** (2013, March). *Demographic moderators of support for the adult sanction of juvenile offenders*. Poster presented at the annual meeting of the American Psychology & Law Society, Portland, OR
- Grose-Fifer, J., Migliaccio, R, Twomey, E.,Pena,L., & **Zottoli, T.M.**, (2013, April) Size matters! Age and gender differences in ERPs elicited by feedback. Poster presented at the annual meeting of the Cognitive Neuroscience Society, San Francisco, CA
- Zottoli, T.M.** & Grose-Fifer, J. (2012, March). *Gimme the money: Monetary risk taking and legal decision making in adolescents*. Paper presented at the annual meeting of the American Psychology & Law Society, San Juan, Puerto Rico
- Zottoli, T.M.** & Grose-Fifer, J. (2012, April). *The feedback-related negativity and Executive function in adolescence*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, Chicago, IL
- Grose-Fifer, J., Navarro, K., Pena, L., Higgins, A., Chiusano, B., Mascarelli, D. & **Zottoli, T.** (2012, April). *Age and gender differences in the feedback-related negativity (FRN) in a simple gambling task*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, Chicago, IL
- Grose-Fifer, J., Saul, S., Yuksel-Sokmen, O., **Zottoli, T.M.**, Hoover, S. & Navarro, K. (2011, April). *Gender differences in the feedback-related negativity (FRN) in a simple gambling task*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, San Francisco, CA
- Zottoli, T.M.**, Grose-Fifer, J., Sothman, K., & Williams, E. (2010, March). *The feedback-related negativity (FRN) and executive function: implications for legal decision-making in adolescence*. Paper presented at the annual meeting of the American Psychology - Law Society, Vancouver (British Columbia), Canada
- Zottoli, T.M.** & Grose-Fifer, J. (2010, April). *The feedback related negativity in adolescence*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, Montreal (Quebec), Canada
- Grose-Fifer, J., Hoover, S., Rodrigues, A.& **Zottoli, T.** (2010, April). *An N400 study of risky sentence processing in adolescents*. Poster presented at the annual meeting of the Cognitive Neuroscience Society, Montreal (Quebec), Canada
- Grose-Fifer, J., Yuksel-Sokmen, O. Hoover, S., Rodrigues, A., & **Zottoli, T.** (2010, May). *The fear factor: Attentional capture by fearful faces in adolescence*. Poster presented at the annual meeting of the Vision Sciences Society in Naples, FL.
- Grose-Fifer, J., Hoover, S., Rodrigues, A.& **Zottoli, T.** (2009, May). *Attentional capture by emotional faces in adolescence*. Poster presented at the annual meeting of the Association of Psychological Science in San Francisco, CA
- Grose-Fifer, J., Rodrigues, A., Hoover, S. & **Zottoli, T.** (2009, May). *Attentional capture by emotional faces in adolescence*. Poster presented at the annual meeting of the Vision Sciences Society in Naples, FL.
- Zottoli, T.M.**, Daftary, T., Rodriguez, M.J., Zapf, P.A. (2009, March). *Policy relevant attitudes toward statutory exclusion of juvenile offenders*. Paper presented at the annual meeting of the American Psychology - Law Society, San Antonio, TX.
- Barr, W.B., Regan, A. & **Zottoli, T.M.** (2008, October). *Identification of low effort using Hopkins Verbal Learning Test – Revised (HVLT-R) Recognition Trials*. Poster presented at the annual meeting of the National Academy of Neuropsychology, New York, NY
- Zottoli, T. M.**, Barr, W.B. & Regan, A. (2008, August). *Screening for malingering using the Standard Assessment of Concussion (SAC)*. Poster presented at the annual meeting of the American Psychological Association, Boston, MA.
- Zottoli, T.M.** & Ryba, N (2007, June) *Neurocognitive Development and adolescent decision making in legal contexts*. Paper presented at the annual meeting of the International Association of Forensic Mental Health Services, Montreal (Quebec), Canada
- Zottoli, T. M.**, & Zapf, P. A. (2006, March). *Attitudes toward juvenile offender policy in NYS: Are exclusion statutes really in line with public opinion?* Poster presented at the annual meeting of the American Psychology - Law Society, St. Petersburg, FL.
- Zottoli, T. M.**, & Zapf, P. A. (2004, March). *A comparison of juvenile and adult trial related competencies*. Poster presented at the annual meeting of the American Psychology Law Society, Scottsdale, AZ.

\*indicates student author